

MARTIS CAMP CLUB

December 31, 2014

Mr. John Smith Address Address

Dear Mr. Smith,

The Club enjoyed a sensational 2014 with the opening of the Springs Pavilion and Park, the unplanned but completed Aerial Adventure Park, and the Beach Shack at Lake Tahoe. Only the golf shelter at hole 14 and the pocket park in Unit 10 remain to be built. These last amenities complete our structures and facilities in the Club, and both will be completed and available in 2015.

Our membership base continues to grow with 81 new Club members in 2014. We currently have 255 Golf members and 345 Social members, for a total of 600 Club members at year-end.

With continuing lot sales adding new members to our Club, we amended the Club Rules on March 1, 2014 to further clarify the guest rules. Members must accompany their guests so that all members can enjoy full access to all Club amenities. With the exception of the golf course, member-accompanied guests within the "family to family" definition are welcomed in all amenities.

The guest rules do allow for an unaccompanied guest family to have limited access to Club amenities when staying in the Martis Camp home of a member when a House Guest Card has been requested from the Club and is issued to the guest family. If you have house guests, please arrange for a House Guest Card to be issued so that your guests may use the Club amenities. During major holiday periods (Presidents weekend, Fourth of July, Thanksgiving, Christmas and New Years weeks) House Guest Cards will not be issued so that all members may enjoy the Club amenities with ease. During these periods, guests must be accompanied by a member.

In 2015, we will be implementing slight increases in Spa treatment costs, and an increase in annual Golf and Social member dues of \$700:

- Annual dues in 2015 for Golf members will be adjusted to \$16,500.
- Annual dues in 2015 for Social members will be adjusted to \$10,000.

Fortunately, we have had few changes in our senior management staff, but would like to welcome Matthew Merrill as our Food and Beverage Director at Martis Camp. Under his guidance, our deep and talented culinary team will continue to bring fresh ideas and culinary creativity, quality and excellence to our dining experience in all three Club venues. Also, please welcome JJ Jahr as our new Folk School Director at the Family Barn.

Looking forward to 2015, we will continue to balance the needs of the Club and Community with member desires. With each spring and fall period we will review, address and refine Club operations and offerings. Delivering attentive service in a consistent manner with a knowledgeable and gracious team of Ambassadors is the ultimate goal for Martis Camp Club.

As always, please call if I can address any questions or concerns. My direct line is (530) 550-6004 and e-mail is mark@martiscamp.com.

Warm wishes for a healthy and prosperous New Year,

Mark Johnson General Manager

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